

Insulation Contractors Report

QUARTERLY PUBLICATION OF THE INSULATION CONTRACTORS ASSOCIATION OF AMERICA

SUMMER 2024

ICAA 2024 SCHEDULE

Wednesday, September 25

11:00 am

ICAA 2024 Golf Outing
Harborside International Golf Center

5:00 pm – 7:00 pm

Welcome Reception

Thursday, September 26

10:00 am – 5:00 pm

ICAA 2024 TRADE SHOW

12:00 – 1:00 pm

Lunch

Friday, September 27

8:00 – 9:00 am

General Session 1

Exceptions, Variations, Substitutions,
and Engineering Judgments

BPI CEU Credits Available for this Session



9:00 – 10:00 am

General Session 2

Attaining Healthy Profit Margins

10:00 – 11:00 am

General Session 3

How to Review Construction Contracts



11:00 am – 12:00 pm

General Session 4

Contest: Construction Contract Markup

12:00 – 1:00 pm

Lunch

1:00 – 2:00 pm

General Session 5

It's Time to Play... Insulation Feud

2:00 – 3:00 pm

General Session 6

Passing Grade

BPI CEU Credits Available for this Session



Saturday, September 28

9:30 – 11:00 am

General Session 7

The Do's & Don'ts of SPF

For detailed schedule and online registration, please visit www.insulate.org/icaa2024



A PARTNER WITH FAMILY OWNED VALUES DEDICATED TO YOUR SUCCESS

WHEN YOU NEED MORE THAN AN INSULATION
DISTRIBUTOR, YOU CHOOSE IDI



CALL:
888.843.1318

VISIT:
IDI-INSULATION.COM

THE POWER OF IDI

SPRAY FOAM • FIBERGLASS • EQUIPMENT • RIGS • ACCESSORIES • TRAININGS • BIDIT



FAMILY-
OWNED



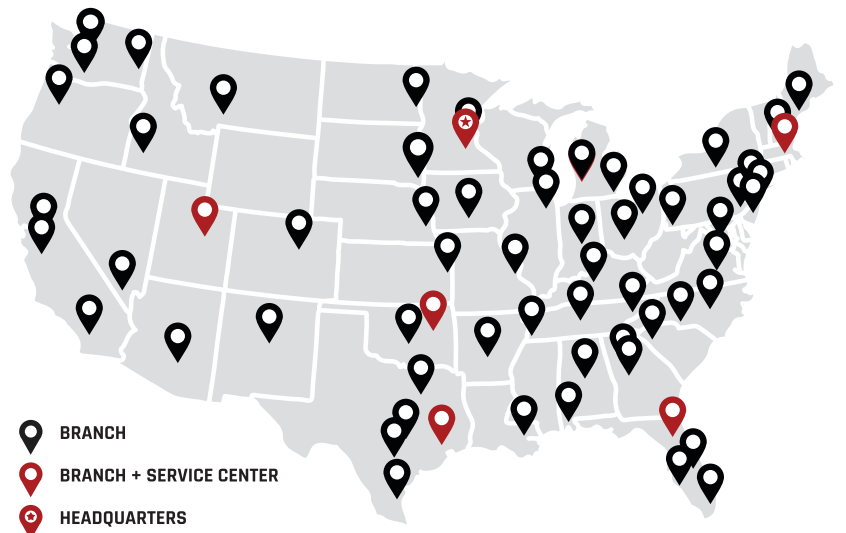
NEXT-DAY
SERVICE



IN-PERSON
TRAINING



ON-CALL
EXPERTISE





Face-To-Face at ICAA 2024

Renee Wilson, ICAA President
Email: renee@insulate.org

Explore the Floor, Seal the Deal

This year, we expect our largest ICAA Trade Show ever. For insulation contractors, that means you'll have ample opportunity to meet industry suppliers during the day-long Trade Show. The ICAA Trade Show floor is your one-stop shop, where you can visit with all the important vendors in our industry.

For suppliers, the ICAA Trade Show is your chance to meet customers face-to-face and develop important relationships. Today, the world is full of Zoom-type, remote customer "meetings." Uniquely, the ICAA Trade Show provides you with an in-person opportunity to stay highly engaged with and informed of customers' needs. This is the place to establish face-to-face relationships that carry over throughout the year. Why is face-to-face so important? Face-to-face connections carry a duty of loyalty – from the insulation contractor to the supplier's rep, and from the rep to the insulation contractor.



Learning is a Lifelong Endeavor

In sports, we are constantly training to improve our game. In the insulation world, you must constantly educate, learn, and put in the effort to improve. Education is not a once-a-year endeavor, but a constant mission. ICAA delivers on the education front at our ICAA Annual Convention & Trade Show, where educational content is offered at the highest caliber. Helping our members in their educational and professional pursuits is our mainstay at ICAA.

Our first-ever session on *Exceptions, Variations, Substitutions, and Engineering Judgments* will provide you with a comprehensive list of exceptions to the spec and will explain each one. Other sessions focus on making your business more profitable and understanding contract terms. Check out the full schedule at www.insulate.org/icaa2024.

Register online at www.insulate.org/icaa2024 and do it soon while discounts and early-bird rates apply. We also have a fun golf outing planned at Chicago's Harborside International Golf Center.

See you face-to-face at ICAA 2024! 

FOR SUPPLIERS, THE ICAA TRADE SHOW IS YOUR CHANCE TO MEET CUSTOMERS FACE-TO-FACE AND DEVELOP IMPORTANT RELATIONSHIPS.

JOIN ICAA



Since 1977, ICAA has provided our members with proven educational programming, timely industry updates, and one-on-one support with issues such as regulatory compliance and OSHA penalties.

HERE ARE JUST A FEW REASONS TO JOIN ICAA TODAY!

1. ICAA Membership shows your customers you care about professionalism, quality, and customer service. Our Qualified Contractor designation proves you are committed to meeting the highest industry standards.
2. Our year-round slate of educational programming is unparalleled. From our informative webinars to our schedule of expert-led sessions at the annual ICAA Convention & Trade Show, we are consistently providing our members with top-notch educational opportunities to benefit every aspect of their business.
3. ICAA has developed an online instant calculator for homeowners to determine their potential tax savings when upgrading their insulation under the 25C Tax Credit. ICAA member contractors are listed by city & state in this helpful and accessible tool so homeowners can easily find you!
4. ICAA provides personalized support and guidance to members facing OSHA inspections, citations, or potential violations. We are here for you!

Visit www.insulate.org/join for more information about becoming an ICAA member and to apply for membership online.

THE BEST TEAM. THE BEST PRODUCTS.

VENTS | FOAM | CAULK | POLY | NETTING | STAPLES



A·D·O®
800-666-8191

www.adoproducts.com
sales@adoproducts.com

© 2022 ADO Products

Thank you to our ICAA 2024 CONVENTION & TRADE SHOW SPONSORS!

Sponsors as of 8/1/24

PLATINUM



DIAMOND



GOLD



SILVER



BRONZE



We've raised the standard for fiberglass insulation, but don't take our word for it.

Take theirs.

Performance+™ has earned **asthma & allergy friendly®** and **Verified Healthier Air™** certifications. That's because it's formaldehyde-free, low dust and low VOCs.

It also offers exceptional sound control, proven thermal performance, and fire resistance. All this adds up to a fiberglass insulation portfolio that sets a higher standard, because it's time insulation combined comfort and wellbeing.



KnaufNorthAmerica.com/ICAA

New Industry Program '25C Means Business' Offers Free Marketing Training and Materials for the 25C Tax Credit

The Insulation Institute has launched a new initiative this summer: *25C Means Business*, which gives insulation contractors free sales and marketing tools to market the insulation tax credit and use it to grow their residential retrofit business.

The 25C tax credit, also known as the Energy Efficient Home Improvement Credit, has the potential to drive sales revenue for contractors, but many companies need help training their teams and lack the expertise to properly promote this incentive. That's where *25C Means Business* can help.

The program is split into two main categories.

Training and Support

The first is training and support for contractors that make the insulation tax credit easy to understand. This includes videos, webinars, and online FAQs that explain what the tax credit is and how to incorporate it into their marketing and sales efforts. The more knowledgeable that insulation companies are about the tax credit, the more they can maximize its benefit.

Homeowner Marketing Kit

The second is called the Homeowner Marketing Kit, a comprehensive library of resources and materials that contractors can use to make their websites more tax credit savvy, including a new landing page and blog article copy, infographics and videos, and more. Contractors whose websites




feature quality content about the 25C tax credit are more likely to show up in online searches and drive business leads.

The same goes for email, online advertising, direct mail, and social media campaigns. The 25C Means Business program includes copy and design templates that allow contractors to hit the ground running and spread the word about the insulation tax credit.

Finally, physical assets help contractors close jobs at the kitchen table and stand out from competitors, including sales sheets and educational pamphlets as well as badges and truck decals.

A key part of the 25C Means Business program is that contractors can receive free hands-on support and resources as part of the Concierge Services package, including assistance from a professional marketing and web team in updating their website, creating custom branded content, and more.

25C Means Business is a completely FREE program available to all insulation contractors. Learn more about the program and enroll today at 25cmeansbusiness.org. 

THE 25C MEANS BUSINESS PROGRAM INCLUDES COPY AND DESIGN TEMPLATES THAT ALLOW CONTRACTORS TO HIT THE GROUND RUNNING AND SPREAD THE WORD ABOUT THE INSULATION TAX CREDIT.



**THE ONLY
FULLY-CONNECTED
SYSTEM FROM
DRUM TO GUN**



FOR MORE INFORMATION, VISIT
GRACO.COM/REACTOR3



Reactor[®]3 Electric Proportioner

- **NEW** Communication with electric feed pumps
- **NEW** Intuitive touch screen control
- **NEW** Independent hose temperature control
- **NEW** Internally heated hoses
- **NEW** Active ISO lube system

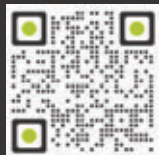


Activate Katalyst™ System Intelligence to optimize spray, eliminate ratio issues, improve yield, and deliver quality results every time.

© 2023 Graco Inc. 3J0424B 8/23 Printed in the U.S.A. Product covered by issued and pending patents, see graco.com/patents.



**MORE THAN
HIGH PERFORMANCE
SPRAY FOAM**



SCAN TO
LEARN MORE

ENVERGESPRAYFOAM.COM



Elvis Would Have Made A Great Insulation Installer... Because He Was Always Cool

Brian Cote' | Risk Manager, Installed Building Products | Chair, ICAA Spray Foam Task Force

With the world seemingly getting hotter every year, it is more important than ever that we take care of our employees and ourselves during the summer months. I am going to address the spray foam market in this article, but some items can easily transition to all aspects of insulation. In the past you only needed a leather jacket with the collar turned up and a cigarette stuck behind your ear to be cool. That does not work very well in our industry. Today there are options to help one lower their core body temperature in hot weather.



- ◆ Work in pairs and switch off at least every 30 minutes during hot weather.
- ◆ Rest and hydrate. While taking a break, drink plenty of water and sit in a shaded cool area. Know your State or OSHA requirements when it comes to supplying your employees with Hydration. Some states have strict minimum amounts of water that the employer must supply daily.
- ◆ Hydration starts 48 hours before work. Some may like to indulge over the weekend. While in moderation, that is fine, make sure you are also getting in your essential H₂O supply. Alcohol is a diarrhetic and will dehydrate you if you do not supplement your party time with an ample of water.
- ◆ Wear a lighter grade protective suit. Keep in mind it must meet the protective requirements.
- ◆ There are products out today to help one stay cooler.
 - a) Many of the fresh air suppliers also sell Cooling Tubs. These tubes can be placed in line and can cool the air going to the installers mask by as much as 30+ degrees.
 - b) Cooling vests can help. Make sure they are continually cleaned.

- c) There are products out there like “Chill Boxes” where a portion of the air hose runs through a cooling system to help supply cooler air to the installer. Make sure these meet all OSHA requirements.
 - d) Chiller Body makes a device that can be cooled and then placed in your hard hat to help keep you cooler.
- ◆ Check with your manufacturers as to other ideas to keep cool in the hot months.
 - ◆ As always, the most valuable tool to use is your common sense.

This is the perfect time of the year to review ICAA Heat-Related Toolbox Talks and OSHA requirements. OSHA also has a “Heat Index” App that you should install and use on your phone. Check out all of the ICAA Heat Illness Prevention Resources at www.insulate.org/heat-illness.


Stay cool and safe out there – and take care of business. 



Image credit: Tullio Saba

Save Labor & Material with A Flexible Sheet Air Barrier

- Installs 2X Faster than Rigid Board Air Barrier
- 1 roll of SkyFlex = 16 sheets of Rigid Board Air Barrier
- 1 Pallet of SkyFlex covers as much as 2 Pallets of Rigid Board

FIFOIL.COM/SKYFLEX

FI-FOIL®

BUILDING INSULATION

Walls
HVAC Ducts
Metal Building Walls & Roof
Post Frame Walls & Roof
Ceilings & Crawl Spaces
Garage Doors

RADIANT BARRIERS

Attic Radiant Barriers

SPECIALTY BARRIERS

Air Barriers
SCIF Barriers
Class A Facing

ACCESSORIES

Mechanical Fasteners
Tape



Scan to Learn More,
See Visualizers &
Download Documents



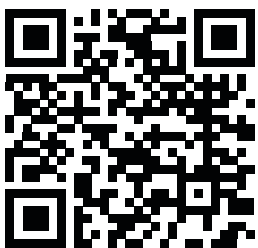
EnviroSeal[®]

Spray Foam Insulation

PLATINUM SERIES

We listened to you and optimized our products to focus on applicator experience

- Improved Spray Characteristics
- Wider Processing Parameters
 - Overall Ease of Use



BOOK A DEMO



**Quadrant**
Performance Materials
200 Industrial Blvd. McKinney, TX 75069

CONTACT US
to Demo our New Platinum Products

972.542.0072

QuadrantPM.com/Platinum

Booth #511

Want Solutions to Maximize Your Productivity?

HBS contractors get best-in-class support to help get the best performance from their team, equipment and products through:

- Onsite nationwide tech support
- Teaching best practices and increasing knowledge
- Providing online & in-person training

Learn More



Solutions...
It's in our name

HUNTSMAN
BUILDING SOLUTIONS



TRUSTED FOR GENERATIONS MADE FOR THE NEXT ONE

When you need the right insulation for the job, Owens Corning offers high-performance insulation solutions in a choice of advanced materials. From next generation fiberglass and spray foam insulation to mineral wool and rigid foam board insulation, Owens Corning has the right product for the right application.



PINK Next Gen™ Fiberglas™

Thermafiber® Mineral Wool

Foamular® Rigid Foam

Natural Polymers™ Spray Foam




See our full portfolio of insulation solutions.
owenscorning.com/insulation/residential

The color PINK is a registered trademark of Owens Corning.
© 2024 Owens Corning. All Rights Reserved.

Updated Energy Codes are Required in Government-Financed Housing

In late April 2024, the U.S. Department of Housing and Urban Development (HUD) and the U.S. Department of Agriculture (USDA) announced the adoption of updated minimum energy standards – the 2021 IECC – for new single and multifamily homes in newly constructed HUD and USDA-supported properties, including FHA-insured single and multifamily homes. The vast majority of HUD-financed units that will be built to the updated standards are single-family units. Annual energy costs should drop by more than \$950 per year. The 2021 IECC is 34% more efficient than the 2009 IECC that was previously used by HUD and USDA. For multifamily buildings four stories high and larger, the 2019 edition set by ASHRAE is 23% more efficient than the prior 2007 standard.



The adoption is not a new regulation but a notice that satisfies a 2007 law that requires both HUD and the DOA to periodically adopt the latest energy efficiency building codes. 



**INVENTORY THAT ALLOWS
TRUE ONE-STOP SHOPPING!**

Call us today at

(866) 477-1772

service-partners.com

SERVICE[®]
PARTNERS

A PARTNER

YOU CAN RELY ON

- SPF Equipment & Rigs
- Spray Foam (SPF)
- Fiberglass Batts
- Mineral Wool
- Board Insulation
- Blowing Wool
- Blowing Machines
- Removal Equipment
- Field Accessories
- Gutter Coil, Downspouts & Elbows
- Gutter Machines & Tools

Manage your life ON THE PHONE? We've got you covered!



CONNECT

Online Portal & Mobile App

- 24/7 online ordering with no credit card fees
- Easy ordering with the app barcode scanner
- Check real time inventory and price



CAMERON ASHLEY
BUILDING PRODUCTS

Insulation / Accessories / Machines / PPE

cameronashleybp.com | 800-CAMERON (226-3766)

Download
the  app





Safer Products, Better Choices

The health & safety landscape is evolving. Accufoam continues to be the industry leader with our entire product portfolio passing ASTM 8445D which is a global standard specific to sprayfoam off-gassing and VOCs. Safer products for your customers; safer products for your business.

ACCUFOAM.

EXPERIENCE THE ACCUFOAM DIFFERENCE



FAST TECHNICAL SERVICE

A real person will answer the phone or call you back the same day.



EASE OF USE

Job sites vary - Accufoam products are designed to handle it. Easy to use, high performing spray foam is what we're known for.



A DIFFERENCE YOU CAN SEE

With Accufoam's consistent, year round sprayability, adhesion and high yields are easily achieved.



ENJOY PEACE OF MIND

Safer ingredients, faster re-entry, re-occupancy, and end to end quality control.

Scan to learn more.



2720 Southeastern Circle Birmingham, AL 35215
(205) 440-4996 | accufoam.com

CARLISLE PRO ACADEMY



INDUSTRY-LEADING TRAINING FOR SPRAY FOAM APPLICATORS

OUR CERTIFICATION PROGRAM OFFERS:

- Interactive online courses, exploring important topics such as the chemistry behind spray foam, equipment troubleshooting and jobsite safety.
- A personalized in-field spray evaluation conducted by a Carlisle Spray Foam Installation Technical Services Representative, right at your location.
- An optional 3-day state-of-the-art training program at our headquarters in Carlisle, PA where you can obtain our Carlisle PRO Advanced Applicator certification.



SCAN TO ENROLL TODAY.



carlisesfi.com

How Do You Retain Your Top Talent?

Private bonus plans provide strong incentive for top team members to remain with your business — while also helping you stand out among other employers.



AN ASSOCIATION MEMBER BENEFIT FOR 119 YEARS
DIRECT, LOCAL MARKETING REPRESENTATIVES AUTO
PROPERTY AND CASUALTY SELF-INSURED RETENTION
POLICYHOLDER SURPLUS LIVE VOICE CUSTOMER SERVICE
MYSHIELD* TAILORED, INDUSTRY-SPECIFIC COVERAGE
BUSINESS SUCCESSION AND ESTATE PLANNING STABLE
FACE-TO-FACE RELATIONSHIPS FINANCIAL STRENGTH
MUTUAL COMPANY DIRECT CLAIMS REPRESENTATIVES
500+ EXCLUSIVE ASSOCIATION RECOMMENDATIONS
ESTATE PLANNING ATTORNEY NETWORK ANNUITIES

IT'S OUR BUSINESS TO PROTECT ICAA MEMBERS

WE'RE BETTER TOGETHER LIFE AND DISABILITY INCOME
PRIVATE BONUS PLANS KEY PERSON COVERAGE
WORKERS COMPENSATION HIRING PRACTICES
FEDERATED DRIVESAFE™ TELEMATICS SOLUTION
RISK MANAGEMENT RESOURCE CENTER
EMPLOYMENT-RELATED PRACTICES LIABILITY
EMPLOYMENT LAW ATTORNEY NETWORK
BONDING EMPLOYEE SAFETY TRAINING
RISK MANAGEMENT ACADEMY
CLIENT CONTACT CENTER
FIELD RISK CONSULTANTS
CERTIFICATE CENTER
SURETY SPECIALISTS
MANAGED CARE
CYBER

Scan to learn more about **PRIVATE BONUS PLANS** and other employee retention strategies.



Commercial Insurance Property & Casualty | Life & Disability Income | Workers Compensation | Business Succession and Estate Planning | Bonding
Federated Mutual Insurance Company and its subsidiaries** | federatedinsurance.com

23.05 Ed. 1/23 **View A.M. Best Rating Guide information at www.ambest.com. **Not licensed in all states. © 2022 Federated Mutual Insurance Company

NEW LOOK. ONGOING EXCELLENCE.



The respected Unisul brand is now fully integrated into the CertainTeed Machine Works range of high-performance insulation machines. You'll notice a new look, but the quality and performance remain top-notch, as is the technical support that helps keep them—and you—working for decades.

CertainTeed offers a full suite of systems and sustainable interior solutions to help you increase productivity and achieve your unique project objectives.

Find the right equipment for the job at
certainteed.com



Trends in HERS® Rated Homes

In 2023, thirty percent of all new single-family homes were rated for their energy efficiency using the RESNET Home Energy Rating System (HERSR) Index. There were over 362,000 homes rated in 2023. The average HERS Index of homes rated was 57.

- ◆ Massachusetts led all states with the highest percentage (98%) of new homes receiving a HERS rating.
- ◆ Arizona came in second place with 73% of all new homes HERS rated.



- ◆ Six states saw 50% or more of their new homes HERS rated.
- ◆ Texas had more than 89,000 homes HERS rated, the top in the country.



To review the full report Trends in **HERS® Rated Homes: A Statistical Abstract** developed by RESNET Program Director Ryan Meres, see www.resnet.us/wp-content/uploads/RESNET_2024_HERSTrendsDataReport_FINAL.pdf. 



Recessed Light Protection Covers

Keep insulation away from hot recessed lights

- ✓ Keeps insulation at a safe distance from hot recessed light fixtures
- ✓ Compatible with spray foam, blow in and lay-in insulation
- ✓ Easy installation, no additional sealant or assembly required
- ✓ Flexible and lightweight



1-800-821-3436

info@tenmatusa.com

www.recessedlightcover.com



BDS BULK DELIVERY SYSTEMS

We do drums and more...
Visit us at Booth 700



4 essential advantages of BDS:

- Significant savings on time and packaging - *eliminates drums and pallets*
- Safety and ergonomic advantages – *no drum and pump handling on rigs*
- Eradication of shrink with comprehensive material control
- More sustainable solution – *no more drum, pallet or resin disposal*



Featuring New Products

Intumescent Fire Protective &
Building Envelope Coatings

SPF & Wood Assemblies



Visit us at Booth # 210



FAST
DELIVERY

LTL Local Deliveries

CONNECT

Online Portal & Mobile App

PLUS[®]
POINTS

Loyalty Rewards

STRONG ROOTS

with strong branches to support independent contractors



CAMERON ASHLEY
BUILDING PRODUCTS

JR
J&R PRODUCTS, INC.



Shop online with **NO credit card fees 24/7**
800-CAMERON (800-226-3766) / cameronashleybp.com

Download
the  app



APPALACHIAN

INSULATION SUPPLY, INC.

Est '82

**YOUR #1
ONE SOURCE
FOR ALL THINGS
INSULATION**

SPRAY FOAM



MINERAL WOOL



FIBERGLASS



SHEATHING



FOAM RIGS



ACCESSORIES



BLOWING WOOL



EQUIPMENT



As part of the Cameron Ashley Family of Companies we offer:

- Full E-Commerce Site and Mobile APP
- Huge Local Inventory
- F[^]st Delivery and Pick Up
- PLUS[®] Points Loyalty Program
- Spray Foam Field Support Team

**Now Available
Less Than TL
Local Deliveries!**



**CAMERON ASHLEY
BUILDING PRODUCTS**

TOLL FREE NUMBER
800-226-3776

TOLL FREE FAX
800-251-1498

ONLINE
ais1.us

SCALING NEW HEIGHTS

SEPTEMBER 25–28, 2024
Sheraton Grand Chicago Riverwalk

2024 ICAA CONVENTION & TRADE SHOW


Exhibitors A–Z

Company	Booth #	Website	Company	Booth #	Website
Accufoam	705	www.accufoam.com	IDI Distributors	105	www.idi-insulation.com
ADO Products	302	www.adoproducts.com	Insulall Corporation	224	www.insulallcorp.com
Aeroseal	517	www.aeroseal.com	INTEC – Insulation Technology Corp	324	www.inteccorp.com
AFCAT Group, Inc.	417	www.afcatusa.com	International Fireproof Technology	106	www.painttoprotect.com
AMBIT Polyurethane	519	www.ambitpu.com	IPS, LLC	525	www.sprayips.com
BASF	317	www.spf.basf.com	ISI Building Products	117	www.isibp.com
Boss Industries	903	www.bossair.com	JobPro Technology	312	www.jobprotech.com
Cameron Ashley Building Products	301	www.cameronashleybp.com	Johns Manville	411	www.jm.com
Carlisle Spray Foam Insulation	304	www.carlislefsi.com	Knauf Insulation	311	www.knaufinsulation.com
CertainTeed	405	www.certainteed.com	Krendl Machine Company	906	www.krendlmachine.com
CFI Foam, Inc.	901	www.cfi foam.com	Milo Insulation of Texas	119	www.miloinsulation.com
CIMA	112	www.cellulose.org	NAIMA	326	www.naima.org
CleanFiber	904	www.cleanfiber.com	No-Burn, Inc.	210	www.noburn.com
ClosetMaid PRO	218	www.closetmaidpro.com	Nucleus Incorporated	111	www.stanleychem.com
Duramor	116	www.duramor.com	Owens Corning	505	www.owenscorning.com
Dutch Tech, Inc.	315	www.dutchtechindustries.com	Patriot Distribution & Coatings	902	www.patriotdistribution.com
Dynamo Polyurethane Systems LLC	121	www.dynamosps.com	PMC – Polyurethane Machinery Corp.	316	www.polymac-usa.com
Elastochem	102	www.elastochem.com	Precision Converters, Inc.	524	www.pciindgroup.com
Enverge Spray Foam	605	www.envergesprayfoam.com	Quadrant PM	501	www.quadrantpm.com
Federated Insurance	104	www.federatedinsurance.com	RESNET	108	www.resnet.us
FieldGroove	714	www.fieldgroove.com	RIS Insulation Supply	621	www.fbmsales.com
Fi-Foil Company	205	www.fifoil.com	Rockwool	518	www.rockwool.com/north-america
Flame Control Coatings	415	www.flamecontrol.com	Rubbermaid Closet	113	www.rubbermaidpro.com
FlameSeal LLC	516	www.flameseal.com	Service Partners	211	www.service-partners.com
Gamma Meccanica SpA	803	www.gammameccanica/it/en	SPF Depot	526	www.spfdepot.com
General Insulation	716	www.generalinsulation.com	Spray Polyurethane Foam Alliance (SPFA)	808	www.sprayfoam.org
Global Specialty Products	213	www.gsp-usa-inc.com	Stark Supply / Vega Bond	216	www.vbinsulation.com
Graco, Inc.	401	www.graco.com	SurPro Stilts	805	www.stilts.com
Green Valley Products	601	www.greenvalleyproducts.com	SWD	611	www.swdurethane.com
HM Advisors	515	www.hm-advisors.com	Tenmat	702	www.recessedlightcover.com
Henkel/OSI	100	www.ositough.com	Ultra-Bag	802	www.ultra-bag.com
HomeBoost	114	www.homeboost.com	UPC	619	www.upcfoam.com
Hook & Loop Technology GmbH	214	www.hook-loop.de	Wm. W. Meyer & Sons	217	www.wwmeyer.com
Hose Solutions, Inc.	715	www.hosesolutions.org	Xcelus Building Systems, Inc.	110	www.xcelusbuildingsystems.com
Huntsman Building Solutions	511	www.huntsmanbuildingsolutions.com			

NEW EXHIBITORS AT ICAA 2024

ICAA is delighted to welcome to our trade show floor these companies who will be exhibiting with us for the first time at ICAA 2024. If you will be attending the show, be sure to stop by their booths to say Hi!

- ◆ **Duramor** – Booth 116
- ◆ **Dutch Tech, Inc.** – Booth 315
- ◆ **Dynamo Polyurethane Systems LLC** – Booth 121
- ◆ **Elastochem** – Booth 102
- ◆ **Gamma Meccanica SpA** – Booth 803
- ◆ **HomeBoost** – Booth 114
- ◆ **Hook & Loop Technology GmbH** – Booth 214
- ◆ **Hose Solutions, Inc.** – Booth 715
- ◆ **IPS, LLC** – Booth 525
- ◆ **Nucleus Incorporated** – Booth 111
- ◆ **Patriot Distribution & Coatings** – Booth 902
- ◆ **Stark Supply / Vega Bond** – Booth 216
- ◆ **SurPro Stilts** – Booth 805

For more information about attending ICAA 2024, visit www.insulate.org/icaa2024. See you in Chicago! 



A SUPPLIER FOR ALL OF YOUR BUILDING INSULATION NEEDS



Deliver the efficiency that is key to the success of your builds and your business.

Johns Manville provides a wide range of high-performing continuous insulation products. Plus, we have a team of experts who provide 24x7 on-call support to help you overcome any building envelope challenge.



JM.com



SERVICE PARTNERS

A PARTNER YOU CAN RELY ON

INVENTORY THAT ALLOWS TRUE ONE-STOP SHOPPING!

Call us today at

(866) 477-1772

service-partners.com

- Gutter Coil, Downspouts & Elbows
- Gutter Machines & Tools
- Fiberglass Batts
- Mineral Wool
- Board Insulation
- SPF Equipment & Rigs
- Spray Foam (SPF)
- Blowing Machines
- Blowing Wool
- Removal Equipment
- Field Accessories



AFCAT Group Inc

A complete supply house for insulation & window contractors



NEW WEBSITE
**5% OFF YOUR
 NEXT ORDER**
 (UP TO \$200)
 SIGN UP & FILL OUT FORM TO REDEEM



SIGN UP TODAY AT WWW.AFCATUSA.COM

VISIT US AT BOOTH 417 & 419 FOR A FREE DEMO

CALL US AT (469) 678-1008

NO MIX OPEN-CELL SPRAY FOAM



0.5 lb/ft³ Density

Average 16,000 bd.ft.

Free of Emissive Catalysts

Excellent Adhesion



GREENGUARD® Gold Certified

SWD

LEARN
 MORE
 HERE

LOW GWP CLOSED-CELL SPRAY FOAM



2.0 lb/ft³ Density

Average 4,800 bd.ft.

HFC Free

R-Value 6.5 at 1"

Class II Vapor Retarder at 1.82"



Save the Date

2025 ICAA CONVENTION & TRADE SHOW

October 8-11, 2025

Disney's Coronado Springs Resort



Tel: 703.739.0356
www.insulate.org
e-mail: icaa@insulate.org

2024 ICAA BOARD OF DIRECTORS

President Renee Wilson	Treasurer Jerry Palmer
President-elect Jonathan Belanus	Directors: Ted Blanchard
Second Vice President Jeff Beck	Terry Burnham
Secretary Ginny Cameron	Mark Dietz
	Jeff Hire
	Todd Sawyer

ICAA Committees and Co-Chairs

ICAA Technical/Marketing Committee Co-Chairs

Tom Calzavara, Johns Manville
Ted Blanchard, Davidson Insulation & Acoustics

ICAA Convention Committee Co-Chairs

Jeff Beck, TopBuild
Chris Novogratz, IDI Distributors

ICAA Commercial Committee Co-Chairs

David Ball, Cameron Group LLC
Jonathan Belanus, JB Insulation & Drywall

ICAA Government Council Co-Chairs

Jay Murdoch, Owens Corning
Jeff Hire, Installed Building Products

ICAA Spray Foam Task Force Chair

Brian Cote, Installed Building Products